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In Reference to SCOPE NetSecure.
November 9th, 2001

Commerzbank is one of the largest banks in Germany with a balance sheet of 506 Billion Euro and over 40,000 employees. In the first quarter of 1999 Commerzbank started negotiations with SCOPE Consulting as a result of a recent integration of CFP (Commerzbank Financial Products) to the main Commerzbank AG. The project was defined as Network Security Analysis and Documentation and its purpose was to create a path for the integration of CFP.

During this course of provision several projects with SCOPE Consulting as a partner were established. One of the projects was a high class security project, several months later, it was determined that newly active Denial of Service attacks on e-commerce sites could pose a significant threat on our network infrastructure not only in a sense of disabling it but more importantly from the standpoint of asset security. It was widely known in 1999 that a Denial of Service attack could be used to breach security and provide an open pathway for the perpetrator to commit various types of crimes.

SCOPE Consulting GmbH was a perfect contractor to analyze the problem and propose a solution. Their experience with network security issues, product knowledge and impeccable credentials reaching various German government branches provided us with comfort level that the right solution for DoS prevention.

SCOPE started their search and evaluation of various products claiming functionality preventing DoS attacks on a network infrastructure. The only product that held any promise at that time was the SYN-Defender option sold by firewall manufacturer Checkpoint out of Israel. Their firewall is called FIREWALL1. After performing a set of exhaustive testing it became clear that the product is unstable and does not perform to specified characteristics. At the same time, the German Department of Defense (BSI) determined that SYN-Defender is not secure enough to protect against the attacks.

Following these developments, SCOPE started to analyze the problem from the standpoint of potential perpetrators. They were determined to come up with a universal solution based on thorough analysis of DoS/dDoS tools and Zombie tools to present a meaningful solution to our organization.

By the end of first quarter of 2000, the first BETA prototype was presented to us. It took several months of software and hardware development. Our employees performed the tests on the prototype and to their astonishment were 100% successful. It took another several months to productize the invention. During that time the software and the hardware were designed simultaneously. After another round of tests, we have made a decision to purchase enough iSecure boxes to cover our 70 investment banking locations, each having a redundant Internet connection, so we need 140 iSecure boxes to protect the 70 locations against Denial of Service attacks.

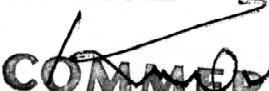
We feel that once a deployment of the initial iSecure boxes is finalized, we will make plans to extend the level of network protection beyond just Investment Banking part of Commerzbank.

We are looking forward to working with SCOPE in the future.

Name

Peter Kraemer, ZIT & Leitung

SIGNATURE


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